



ENERGY DESIGNED HOMES (SM) RATER ~ ALLY TRAINING



The purpose of creating and supporting the **RATER~ALLY** is to accommodate the widespread interest of ENERGY STAR PARTNERS, product distributors, service providers and manufacturers in ENERGY STAR HOMES (ESH) *and in the rating process.*

Both the national HERS Program and ENERGY DESIGNED HOMES^(SM) stipulate that Ratings are to be performed by neutral, third party Raters. A Rating program's viability to the homeowner and to the financial community, it's very credibility, rests on Rater objectivity. As an appraiser cannot appraise his own sale, a Rater cannot hold a financial interest in a property to be Rated. We welcome the widespread support the ESH program is receiving in Ohio and wish to accommodate *all* interested PARTNERS.

A dual system of trained PARTNER Representatives as *specialists* in marketing, preplan consulting, and customer service can team with our Certified Raters to move Ohio forward in this initiative. The **RATER~ALLY** will work directly with the customer in the planning process, and will develop ENERGY STAR brand awareness, a network of ESH PARTNERS, and ESH buyers. Working with a Certified Rater, the **RATER~ALLY**, with completed preplan files, can save Rater time and rating costs.

The purpose of this training curriculum is twofold.

1. To educate the **RATER~ALLY** about the operation of Energy Efficient Residential programs such as the DOE/EPA ENERGY STAR HOMES and to inform them of the benefits to their company and their customers.
2. To introduce the **RATER~ALLY** to the Home Energy Rating process for new residential construction including pre-plan analysis, energy upgrades selection, and marketing energy saving opportunities.

The training will examine the basic approach to Home Energy Ratings, will examine the equal importance of computer modeling, field based inspections, and building performance testing, and will examine the various economic benefits, as well as strategies for communicating those benefits to the potential participants in these programs. This is a short course in Integrated Design. We evaluate the house as a working system and evaluate thermal shell values *both as modeled and as installed.*

The class will illustrate the full process of performing home energy ratings on houses under construction, including the process of on-site inspections and building performance testing. The primary skills taught in this course will include plan review, inputting that information into *REM/Design*TM software, and communicating the results to builders, buyers, bankers and other participants in the construction and selling of a new home. *REM/Design*TM and *REM/Rate*TM share files and offer identical report information except for the rating certificate. A review of the EPA HomeCalc software will be completed including a furnished customized version for PARTNER use.

Training is presented by:
Paul Rimelspach, Energy Designed Homes, London OH